

February 12, 2021

Freight Policy Changes - Effective February 24th, 2021

It has been 4 years since the last significant change in our freight policies. In that time, the freight carriers have had increases in their rates every year. This has resulted in freight expenses that are no longer sustainable. Below are the top-line changes to our policies, please go to our website, to view the entirety of our policies. In all cases, the freight allowance stated is only available with timely payment as stated in your terms.

• Domestic (48 Contiguous States)

- o Minimum Order Amount is \$750.00 NET
- o Shipped via FedEx Ground Service A full freight allowance will be allowed.
- Shipped via <u>LTL (Truck) Carrier</u> If you order contains an item that can only be shipped via LTL - A 5% (of invoice) freight allowance, or actual freight charges, whichever is less will be allowed.
 - See list of LTL Only items on our website.
 - If SLS Arts makes the decision to ship your order via LTL Service, you will receive a full freight allowance.

• Hawaii – Order Minimum is \$750.00 NET

o A freight allowance of 6% (or actual freight charges, whichever is less) of the net invoice amount, will be allowed if paid within terms.

• Alaska – Order Minimum is \$750.00 NET

o A freight allowance of 6% (or actual freight charges, whichever is less) of the net invoice amount, will be allowed if paid within terms.

• Caribbean – Order Minimum is \$750.00 NET

o A freight allowance of 6% (or actual freight charges, whichever is less) of the net invoice amount, will be allowed if paid within terms.

Canada

- Orders shipped to a Canadian destination The minimum order amount is \$1,500.00 NET for a 6% (of invoice) freight allowance, or actual freight charges, whichever is less on all orders, regardless of carrier.
- o <u>Orders shipped to a US destination</u> will fall under our "Domestic" policies above.
- o **NOTE:** We recently renegotiated with our freight carriers and secured additional discounts that should result in as much as 40% reductions in rates to Canada!

Additionally, the minimum order amount to qualify for our promotional discounts will also be raised to \$750.00 NET at this time.

Thank you for your understanding and we hope it will be another 4 years before we must make any significant changes again.

SLS Arts